

CNA International

Partnership types



Type of Partnership	CNA SSP	Own Brand SSP	Franchise Partnership	Associate Partnership
Up front Payment	£500 per user	£500 per user	£15,000	£500 Per User
Setup Royalty repayment	7.5% 1st £100K	8.5% 1st £100K	12.50%	No
	5.5% 2nd £100k	6.5% 2nd £100k,		
	3.5% 3rd £100k	4.5% 3rd £100k		
Royalty Perm	12.50%	12.50%	12.50%	12.50%
Royalty Contractors / Interims	8% - 5%	8% - 5%	6%	6%
Minimum Amount of fee retained by you	80%	79%	75%	70%
Split fee with Senior Partner	No	No	No	80 / 20
Induction training	Yes	Yes	Yes	Yes
On going training	Yes	Yes	Yes	Yes
Coaching	Yes	Yes	Yes	Yes
Own you own Brand	No	Yes	No	No
Have your own Brand Website	No	Yes	No	No
Professional Brand design	No	Yes	No	No
CNA Profile	Yes	No	Yes	Yes
Initial cost of teck pack year 1	£500	£500	£500	£500
Monthly cost of teck pack year 2 onwards	£60	£60	£60	£60
Cost of Website setup and build	None	£500 / negotiable	None	None
Membership of REC and APSCo	Free	Free	Free	Free
Factoring Perm	Yes	Yes	Yes	Yes
Factoring Contractors	Yes	Yes	Yes	Yes
Insurance cover (although we recommend to have some)	Yes	No	Yes	Yes
Legal help from Pertemps internal Team	Yes	No	Yes	Yes
Term of agreement	5 Years	5 years	10 years	10 years
Notice Term	12 months for first two years then 6 months	12 months for first two years then 6 months	6 months	6 months
Restriction of trade agreement after notice perio	No	No	3 months	No
Title	Senior Partner	Director	Senior Partner	Search Consultant
Must be ltd company and VAT reg.	Yes	Yes	Yes	Yes
Practice Buyout option	Yes	Yes	Yes	No